Specialized software solutions for Distribution

Distribution is a domain that requires tracking a wide range of products over widely dispersed distribution networks. Accurate Inventory ensures that there are no surprises when it comes to shipping products and also keeps carrying costs low. Delivering to customers on time is crucial in retaining customers.

Integrate processes and distribution channels

Increase the accuracy and quality of deliveries

Reduce costs and increase your margin

Shorten your strategic decision-making time

Distribution companies must have strict control on prices, discounts and margins. Also, in a volatile market, being able to make quick decisions based on accurate information enables agility and the ability to create rolling forecasts.

SocrateERP for full management and automation

Integrate and automate all the company's processes with a modern and flexible ERP software solution

Warehouse management with FluxVision WMS

Streamline warehouse activity and optimize inventory for an unlimited number of entities

SocrateBI for industry-based analysis and reports

Answer any question, analyze your data and make better business decisions with SocrateBI

Functionalities

Timely supply

Automate procurement processes, from supply requirements, vendor orders, vendor invoices to payment. Plan optimal procurement. Automatically generate supply requirements based on stock and then supplier orders, receipts, invoices and payments.

Inventory and stock optimization

Manage the entries and exits of goods in the warehouse as well as the inventory. Reduce costs through inventory control. Monitor all warehouse activity in real time with a dedicated WMS solution.

Order and sales management

Create offers, customer orders, reserve goods, manage inventory, generate invoices and track receipts, automatically notify customers. Automatically take orders via the web, EDI and increase their processing speed. Track sales by geographic area, customers, and analyze sales targets by product, agent, customer, region.

Delivery optimization

With SocrateERP you optimize deliveries to customers, automating the delivery process, from delivery preparation, setting delivery orders, vehicle requirements and transportation routes. Prepare the goods based on customer orders, with the possibility of automatic or manual generation of delivery orders, picking lists and then customer invoices.#1182CF

Prices, discounts and margins control

Easily create pricing strategies, customer-specific lists, promotions, and track sales across all distribution channels. Control and analyze margins by product, customer, geographic area.

Financial and accounting management

Manage all financial activity, from all locations and from all sales channels with a system that is multi-accounting, multi-currency, multi-tax and multi-language.
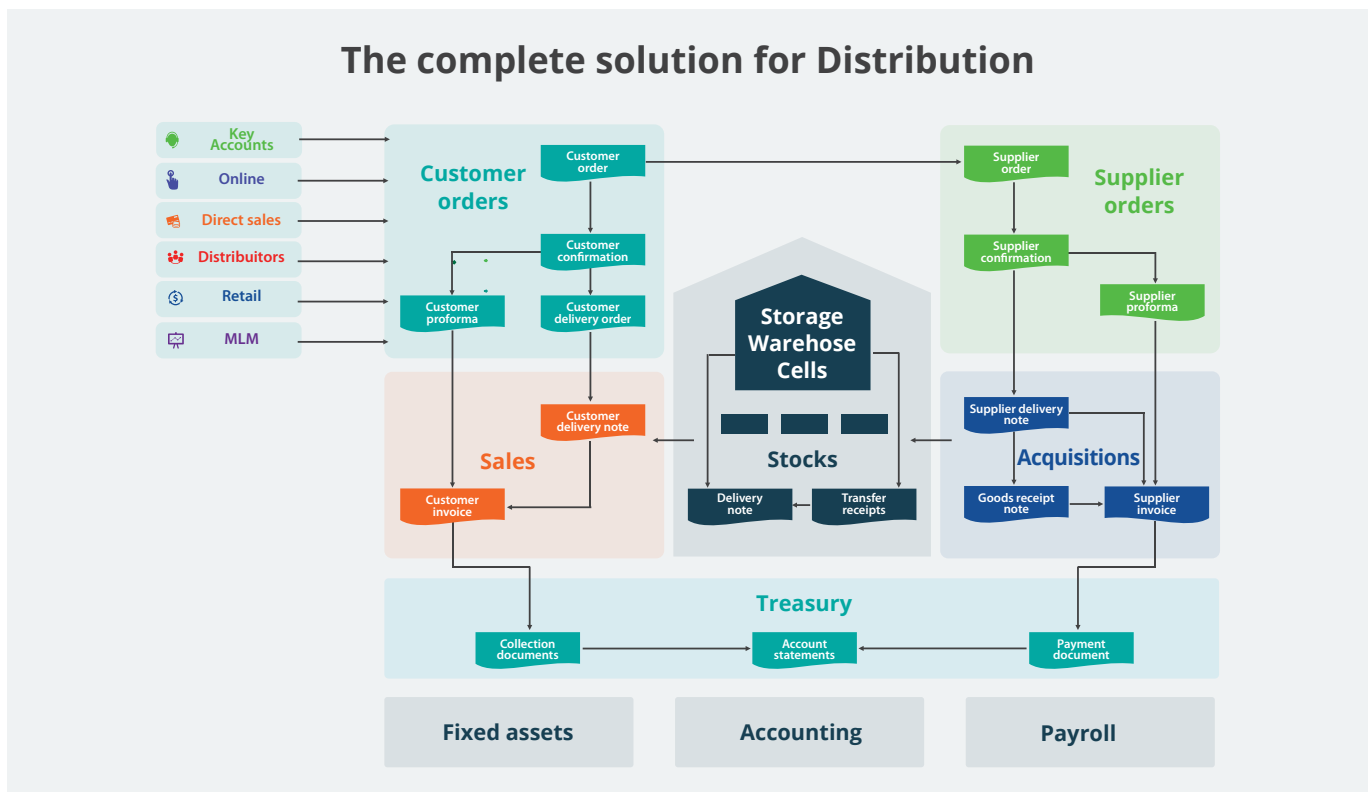
Customer service management

Manage your customers better, manage their requests, and respond quickly to any question. Turn them into loyal customers, then track the history of customer relationships and service quality.

Integration with online sites

SocrateERP integrates with online sites for acquisition and real-time tracking of online orders.

Tailored analysis and reports for distribution

You always have an overview of the important business indicators in the company, by roles, departments. Track sales results, deliveries, inventory status, customer status, margin on products/customers/geographical areas, with just one click. The information is retrieved in real time, so you can see important data at any time.

The complete solution for Distribution